

PAYMENT TERM: SPOT CASH

Total Selling Price	Php 14,606,884
Spot Cash Discount 12%	1,752,826
Net Selling Price	12,854,057
Miscellaneous Fee 5%	642,702
Reservation Fee	100,000
95% Spot Cash + MF	12,754,057
5% Retention 31st Month	642,702

PAYMENT TERM: DEFERRED CASH IN 30 MONTHS

Total Selling Price	Php 14,606,884
Deferred Discount 8%	1,168,550
Net Selling Price	13,438,333
Miscellaneous Fee 5%	671,916
Reservation Fee	100,000
Deferred Cash	
Monthly Installment 0% interest in 30 months	467,008

**PAYMENT TERM: 20 % SPOT DOWNPAYMENT
10% IN 30 MONTHS, 70% BANK/CASH**

Total Selling Price	Php 14,606,884
Payment Discount 3%	438,206
Net Selling Price	14,168,677
Miscellaneous Fee 5%	708,433
Reservation Fee	100,000
<u>20% Downpayment in 1 month</u>	2,733,735
10 % Monthly DP with 100% MF in 30 months	70,843
<u>70% Balance</u>	9,918,074

Other payment terms:

No Spot Downpayment Term

20% in 33 months, 80% Balance on the 34th month

10 % Spot Downpayment Term

10% in 1 month, 10% in 35 months 80% Balance on the 37th month

For bulk sales, additional discount for approval