PAYMENT TERM: SPOT CASH

Php 25,888,263

Spot Cash Discount 12%
Net Selling Price
Miscellaneous Fee 5%
Reservation Fee
95% Spot Cash + MF
5% Retention 31st Month

3,106,591 22,781,671 1,139,083 100,000 22,681,671 1,139,083

PAYMENT TERM: DEFERRED CASH IN 30 MONTHS

Php 25,888,263

Deferred Discount 8%	2,071,061
Net Selling Price	23,817,201
Miscellaneous Fee 5%	1,190,860
Reservation Fee	100,000
Deferred Cash	
Monthly Installmet 0% interest	830,268,
in 30 months	

PAYMENT TERM: 20 % SPOT DOWNPAYMENT 10% IN 30 MONTHS, 70% BANK/CASH

Total Selling Price	Php 25,888,263
Payment Discount 3% Net Selling Price Miscellaneous Fee 5% Reservation Fee	776,647 25,111,615 1,255,580 100,000
20% Downpayment in 1 month 10 % Monthly DP with 100% MF in 30 months	4,922,323 125,588
70% Balance	17,578,130



Other payment terms:

No Spot Downpayment Term

20% in 33 months, 80% Balance on the 34th month

10 % Spot Downpayment Term

10% in 1 month, 10% in 35 months 80% Balance on the 37th month

For bulk sales, additional discount for approval